Organizational Announcements

ROSS VINCENT

It is my pleasure to announce that we have hired a new employee. Ross Vincent, who was previously with the Tennessee Valley Authority (7 years), will be starting with us Monday, August 28th, 2017.

Ross began his career at TVA in the Environmental Systems Department focusing on fans, draft equipment, and SCRs. He later transitioned to the Combustion Systems Department where his duties were expanded to include air preheaters, burners, pulverizers and all combustion equipment. He will be a terrific asset to our company, both for new equipment and aftermarket sales. Ross has a BS in Mechanical Engineering from Western Kentucky University.

While at TVA Ross provided technical support for Capital and O&M projects, provided subject matter expertise on combustion, fan and draft systems, provided leadership to insure legal compliance with MATS regulation, provided support to the SCR catalyst management plan, and received an EPRI award for Innovative Approach to Unit Turndown.

Ross will be responsible for our Customers in Tennessee and all of the TVA locations including those in Alabama and Kentucky. We appreciate your support in helping us to provide Ross specific training and an understanding of your organization. Thank you in advance for this effort to make us more successful on your behalf.

OTHER CHANGES

Michael Hale, who is currently responsible for Tennessee and TVA will transition to cover Alabama Power Company, Mississippi Power Company, Gulf Power Company, Red Hills and Power South.

Chris Carr, who is currently responsible for the utilities in Alabama will transition to cover Southern Company assets in Georgia which includes Georgia Power Company and Oglethorpe Power Company. Chris will continue to cover Southern Company Services in Alabama.

In preparation for Floyd Harris’ retirement at the end of this year, Clay Milner will transition to cover Floyd’s current accounts in South Carolina and Southern Georgia. Clay will retain responsibility for the industrial and EPC accounts that he currently covers in Northern Georgia.

It is our plan to make these transitions as seamless as possible, and complete them by January 1, 2018. Please visit our website for a territory map showing everyone’s region of responsibility as well as contact information for Ross, which will be posted soon.

I look forward to having each of you meet Ross in the near future. Please feel free to forward this Announcement to people in your organization. If you have any questions, please do not hesitate to call me or Chris Carr.

Sam Harman
President